昭輝實業股份有限公司

Y.C.C. PARTS MFG. CO., LTD.

1339.TW

法人說明會

2025/7/22

Presenter: Yi-Hong Lin, General Manager

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1 Corporate Introduction

1. Infos

2. Main Products

1.Corporate Introduction – Production Sites



(集團總部)



Headquarters–
Y.C.C. Parts Mfg. Co., Ltd.
Area: 116,265 meter²
Production: AM collision parts



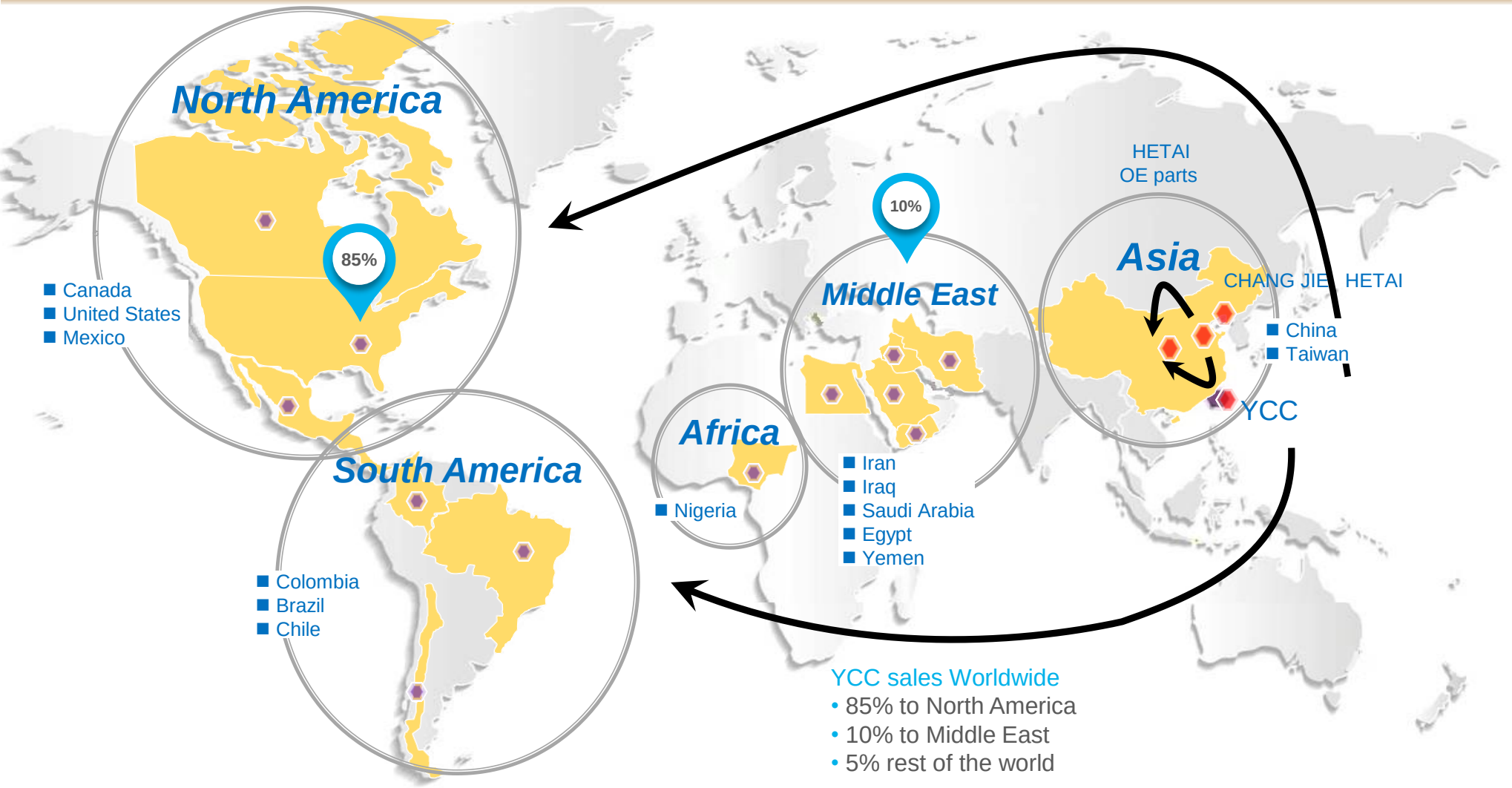
LIAONING HETAI AUTOMOTIVE PARTS CO.,LTD
Area: 40,000 meter²
Production: OE interior trims



Chang Jie Technology Co., Ltd
Area: 80,180 meter²
Production: Tooling development

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1.Corporate Introduction – Sales Territories Worldwide



YCC sales Worldwide

- 85% to North America
- 10% to Middle East
- 5% rest of the world

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1.Corporate Introduction – Products

Y.C.C.(AM)-Main Products



FR/RR Bumper



Grille





Air Deflector



Head Lamp
Mounting Panel

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1.Corporate Introduction – Products

HETAI (OE)- Main Products



Air Bag Cover



Monitor Frame



Instrument Panel





Side Air Bag Cover



Louder Speaker



Console

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1.Corporate Introduction – OE Customers



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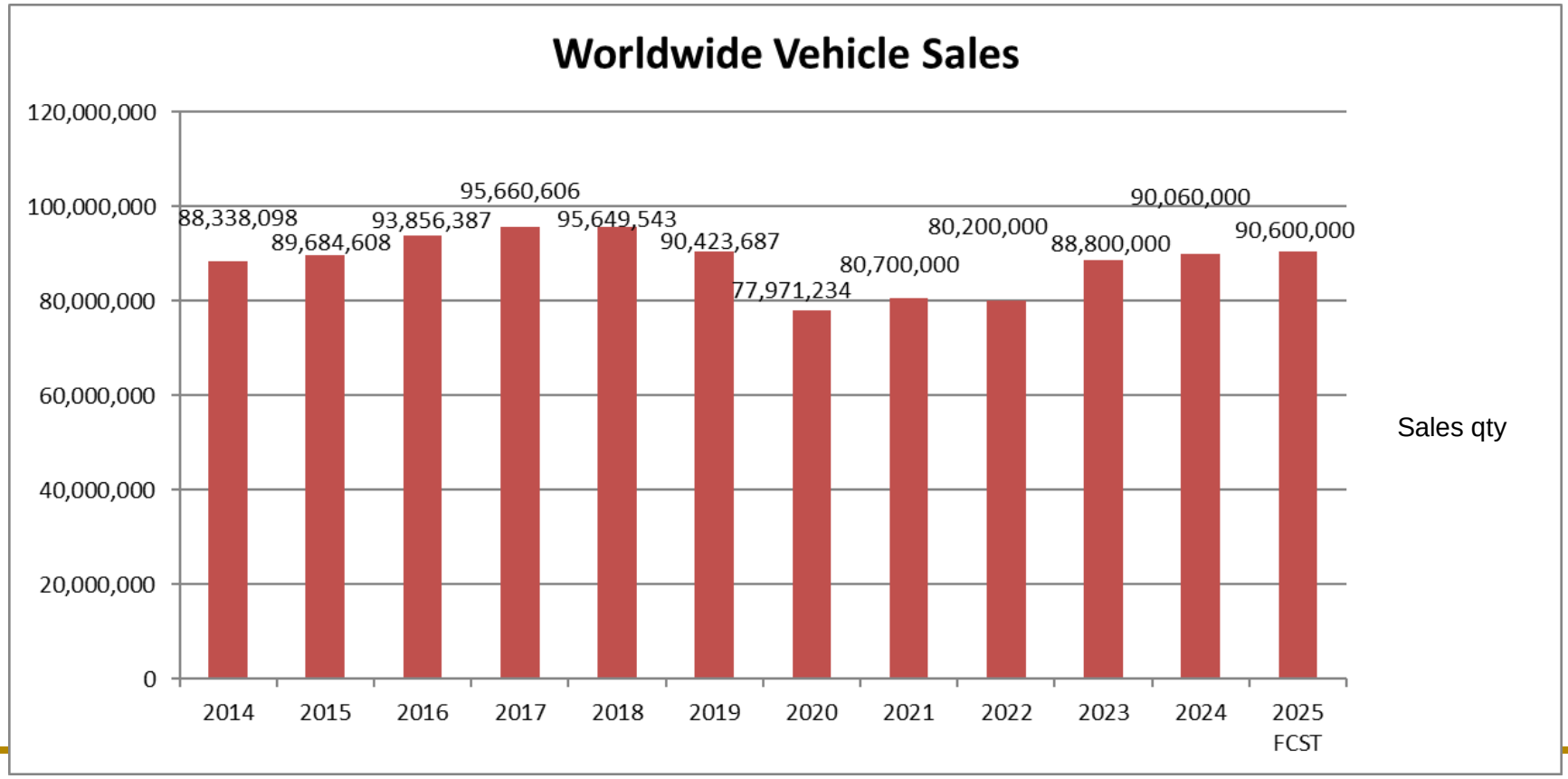
2 Industry Overview



1. Market Status

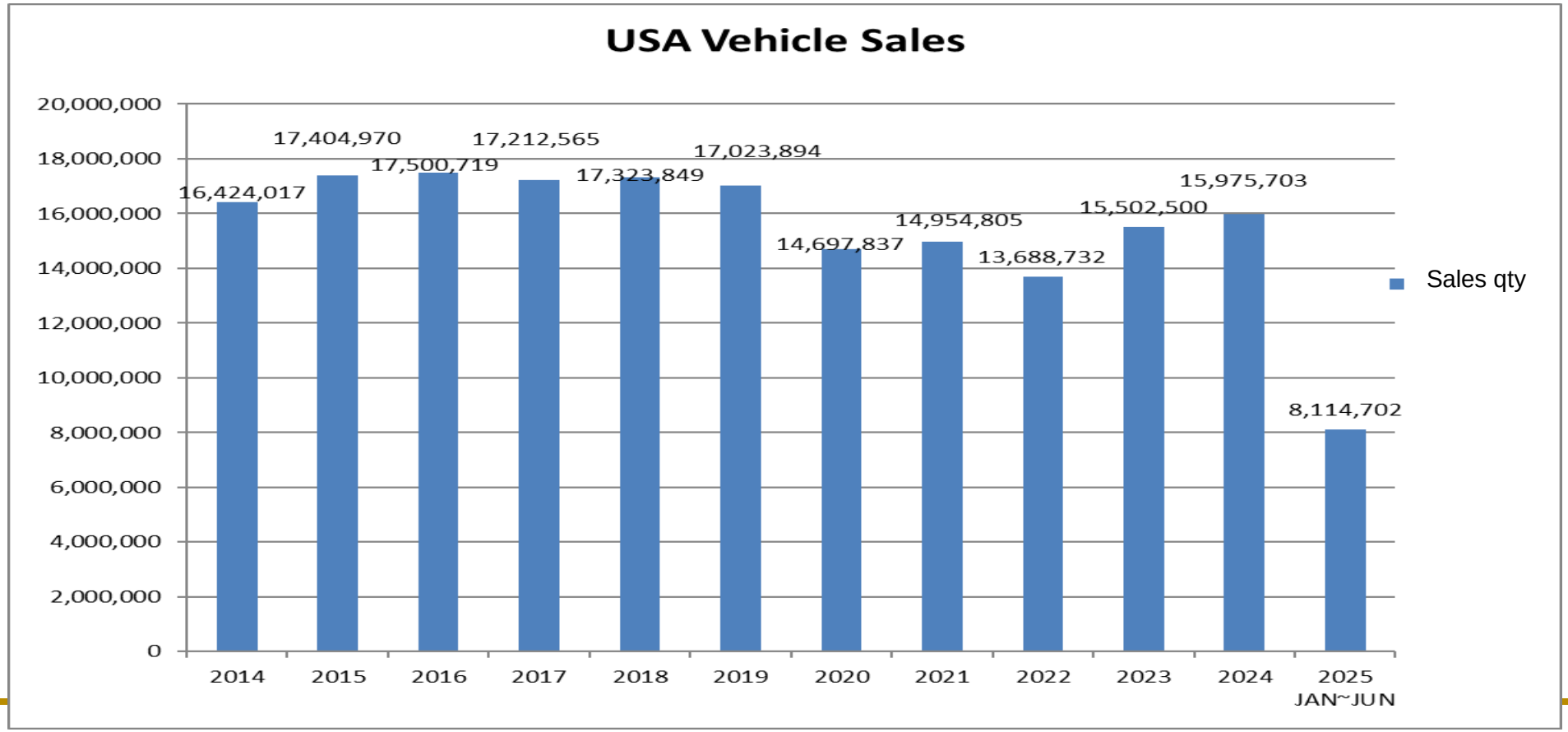
2. After market

2.Industry Overview - 2014-2025 worldwide Vehicle Sales



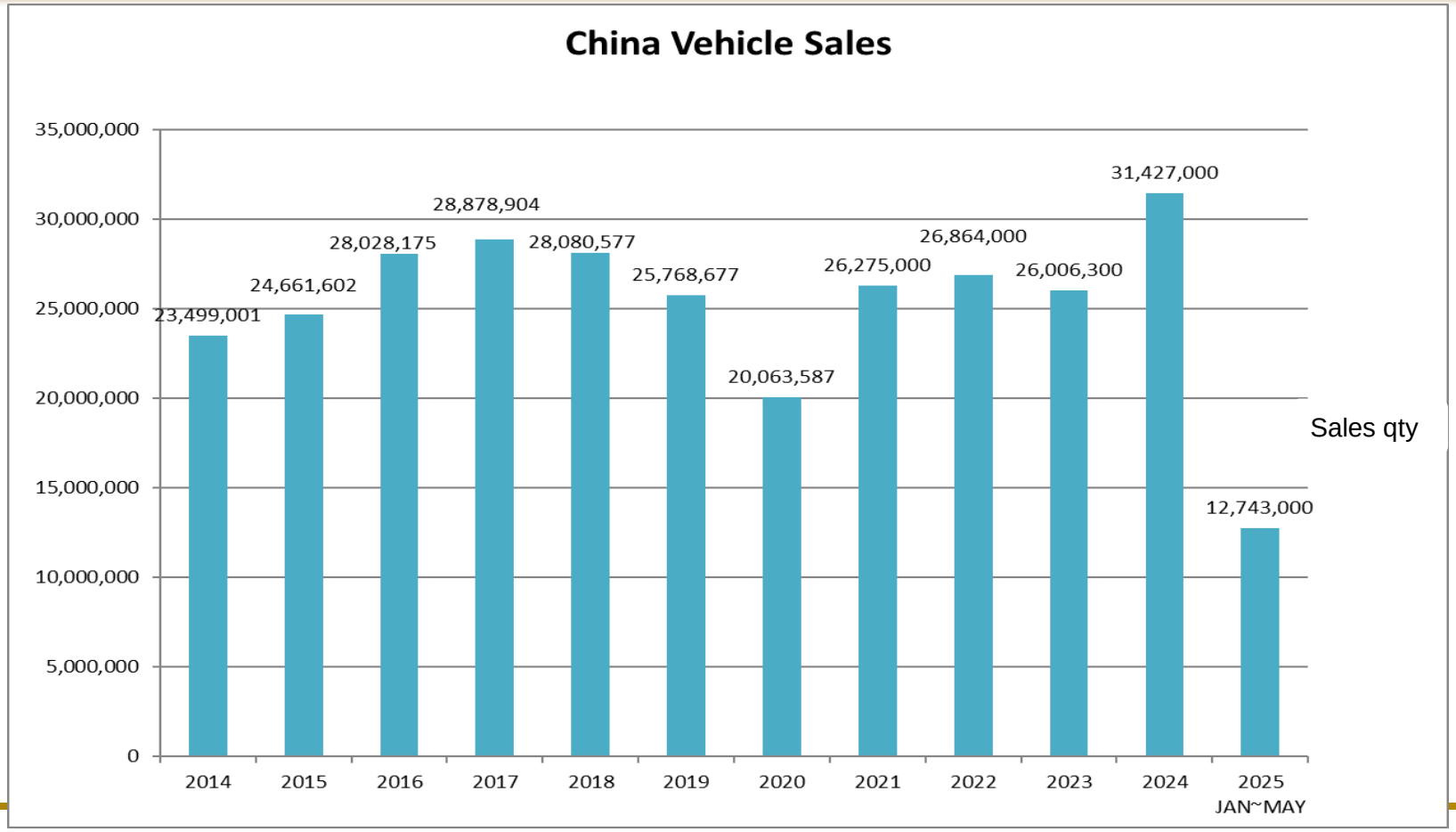
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2.Industry Overview - 2014-2025 USA Vehicle Sales



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2.Industry Overview - 2014-2025 China Vehicle Sales



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2.Industry Overview – VIO Increasing

NUMBER OF REGISTERED VEHICLES IN US	CAR OWNERSHIP STATISTIC	INCREASE
Number of registered vehicles in US 2025(proj.)	298.7 million	+2.1 million
Number of registered vehicles in US 2024	296.6 million	+4.3 million
Number of registered vehicles in US 2023	292.3 million	+1.5 million
Number of registered vehicles in US 2021	289.5 million	+2.6 million
Number of registered vehicles in US 2020	286.9 million	+2.4 million
Number of registered vehicles in US 2019	284.5 million	+5.2 million
Number of registered vehicles in US 2018	279.1 million	+5.7 million
Number of registered vehicles in US 2017	270.4 million	+6.4 million
Number of registered vehicles in US 2016	264.0 million	+6.1 million
Number of registered vehicles in US 2015	257.9 million	+5.3 million
Number of registered vehicles in US 2014	252.6 million	+3.7 million
Number of registered vehicles in US 2013	248.9 million	+0.2 million
Number of registered vehicles in US 2012	248.7 million	***

There will be more opportunities for services and maintenance in the future.

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2.Industry Overview – Increasing Vehicle Ownership Duration

According to the latest analysis by S&P Global Mobility, the average age of vehicles in the United States continues to rise and is expected to reach 12.8 years by 2025. This marks the second consecutive year that vehicle age has increased by two months annually, reflecting broader shifts in consumer purchasing behavior, economic conditions, and vehicle durability.This trend presents both significant challenges and opportunities for mobility and the aftermarket industry. Although new vehicle registrations rebounded in 2024—surpassing 16 million units for the first time since 2019—this growth is insufficient to offset the overall aging trend. Currently, there are 289 million light vehicles in operation in the U.S., an increase of 3 million compared to 2024.Despite the recovery in new car sales, a relatively steady scrappage rate of 4.5% indicates that older vehicles are staying on the road longer, steadily increasing the average vehicle age. It is estimated that over 110 million vehicles on the road fall within the aftermarket “sweet spot” of 6 to 14 years in age, representing nearly 38% of all vehicles. This share is expected to grow to 40% by 2028.Over the past decade, the average vehicle age in the U.S. has shown a consistent upward trend. The COVID-19 pandemic further impacted new vehicle sales, accelerating the rise in vehicle age. The report shows that the average age of passenger cars now stands at 14 years, while that of light trucks is 11.9 years. This aging trend is likely to create greater demand for automotive aftermarket services as more vehicles enter the prime maintenance window.

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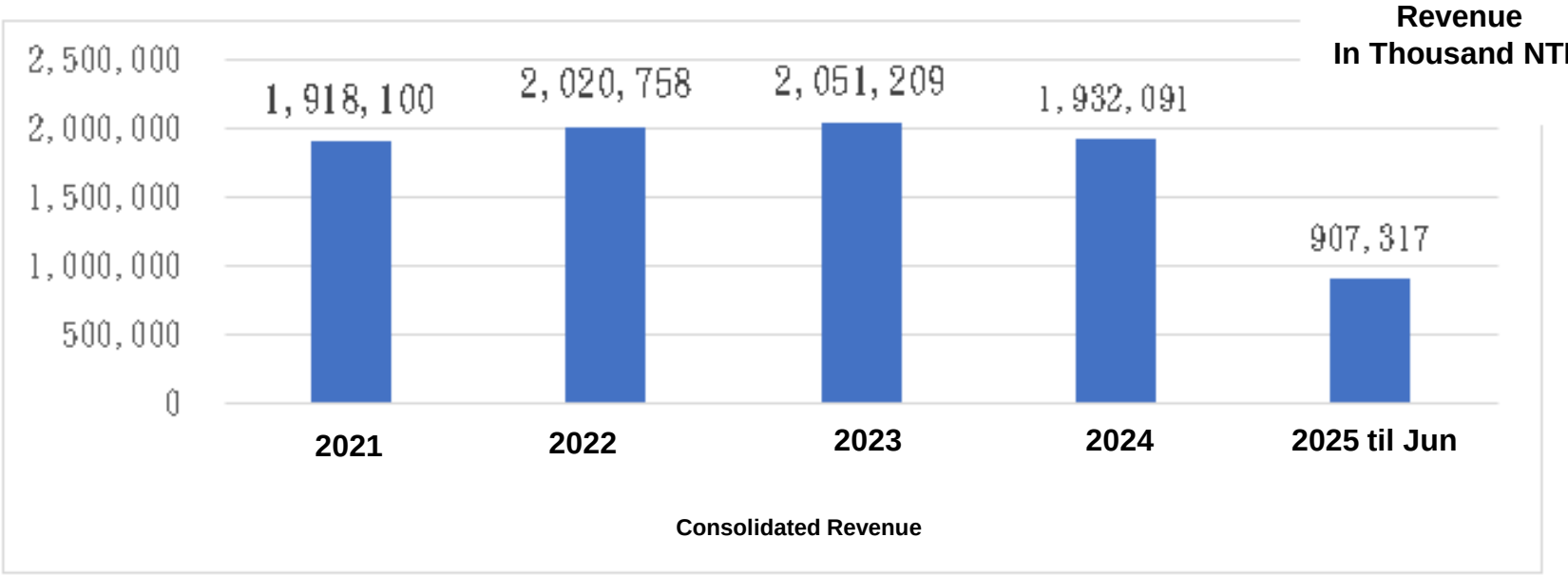
3 Corporate Performance



1. Revenue History
2. Operating Performance
3. Dividend Policy

3.Corporate Performance – Revenue History

Consolidated Revenue Over The Years



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3.Corporate Performance – Consolidated Balance Sheet

Consolidated Balance Sheet

In Thousand NTD

	2021	2022	2023	2024	2024 Q1	2025 Q1
Current asset	1,825,688	2,081,014	1,749,753	1,518,914	1,778,652	1,658,400
Non-current assets	3,226,177	3,456,456	3,668,947	3,593,976	3,682,526	3,506,100
Total assets	5,051,865	5,537,470	5,418,700	5,112,890	5,461,178	5,164,500
Current liabilities	916,228	1,111,276	849,847	590,038	1,007,093	825,177
Non-current liabilities	585,379	610,645	526,892	329,726	486,142	292,622
Total liabilities	1,501,607	1,721,921	1,376,739	919,764	1,493,235	1,117,799
Total shareholders' equity	3,550,258	3,815,549	4,041,961	4,193,126	3,967,943	4,046,701
Ordinary share capital	741,389	741,239	741,239	741,239	741,239	741,239
Total liabilities & equity	5,051,865	5,537,470	5,418,700	5,112,890	5,461,178	5,164,500

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3.Corporate Performance – Consolidated Statement of Comprehensive Income

Statement of Comprehensive Income

Unit: Thousand NTD
EPS: NTD

	2021	2022	2023	2024	2024 Q1	2025 Q1
Revenue	1,918,100	2,020,758	2,051,209	1,932,091	512,319	494,807
Operating costs	(1,472,524)	(1,490,296)	(1,361,742)	(1,241,874)	(330,727)	(300,361)
Gross profit	445,576	530,462	689,467	690,217	181,592	194,446
Gross margin	23%	26%	34%	35%	35%	39%
Operating expenses	(271,087)	(350,460)	(287,604)	(327,592)	(87,693)	(79,950)
Operating income	174,489	180,002	401,863	362,625	93,899	114,496
Non-operating revenue & expense	(4,083)	347,221	142,346	113,596	76,416	(15,732)
Profit before tax	170,406	527,223	544,209	476,221	170,315	98,764
Income tax expense	(42,707)	(126,230)	(111,745)	(121,186)	(35,438)	(34,449)
Net Income	127,699	400,993	432,464	355,035	134,877	64,315
EPS	1.83	5.51	5.88	5.01	1.80	0.97

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3. Dividend Policy

YEAR	EPS	Cash Dividend	Stock Dividend	Additional Paid in Capital Dividend	Total Dividend
2021 (Assigned by 2022)	1.83	2	X	X	2
2022 (Assigned by 2023)	5.51	3	X	X	3
2023 (Assigned by 2024)	5.88	3	X	X	3
2024 (Assigned by 2025)	5.01	3	X	X	3

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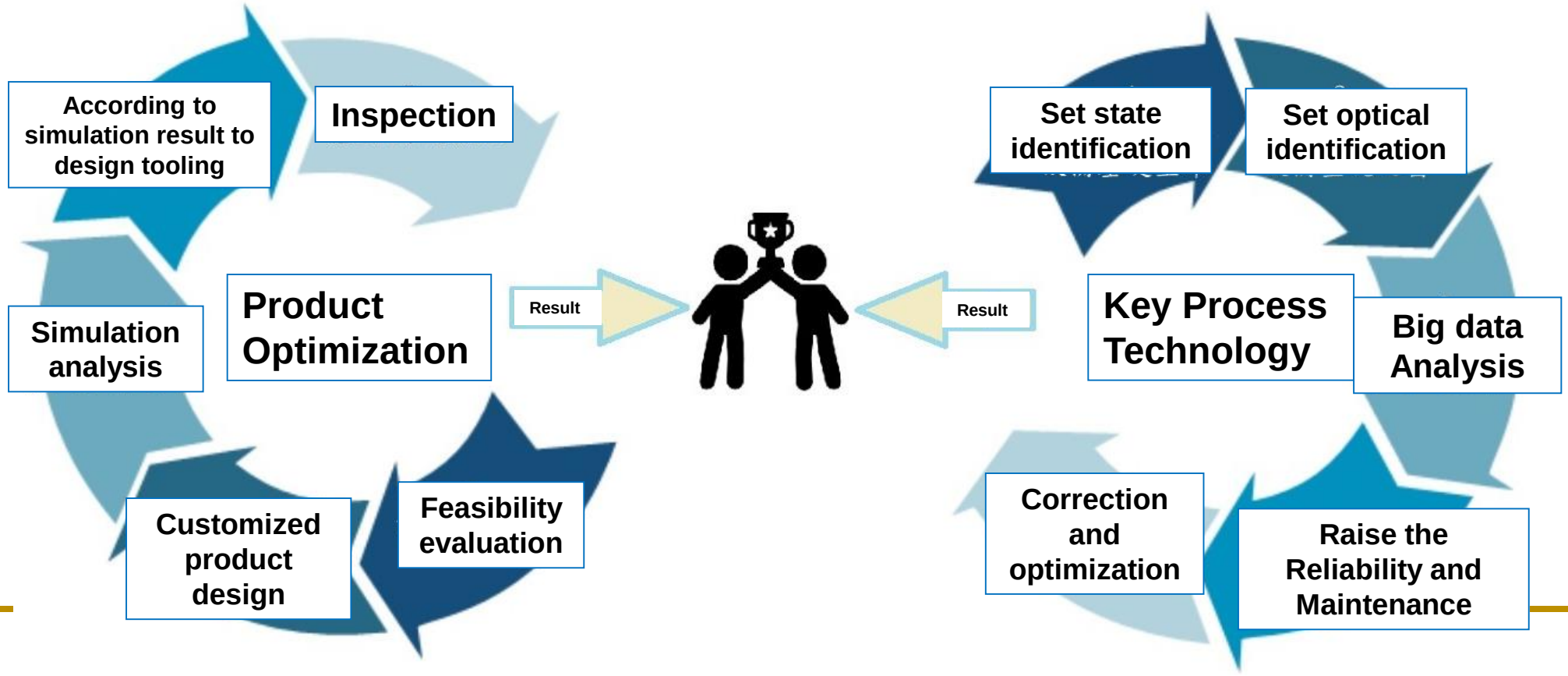
4 Research & Development



R&D Result

4. R&D center profile

Target of Medium-term, short-term

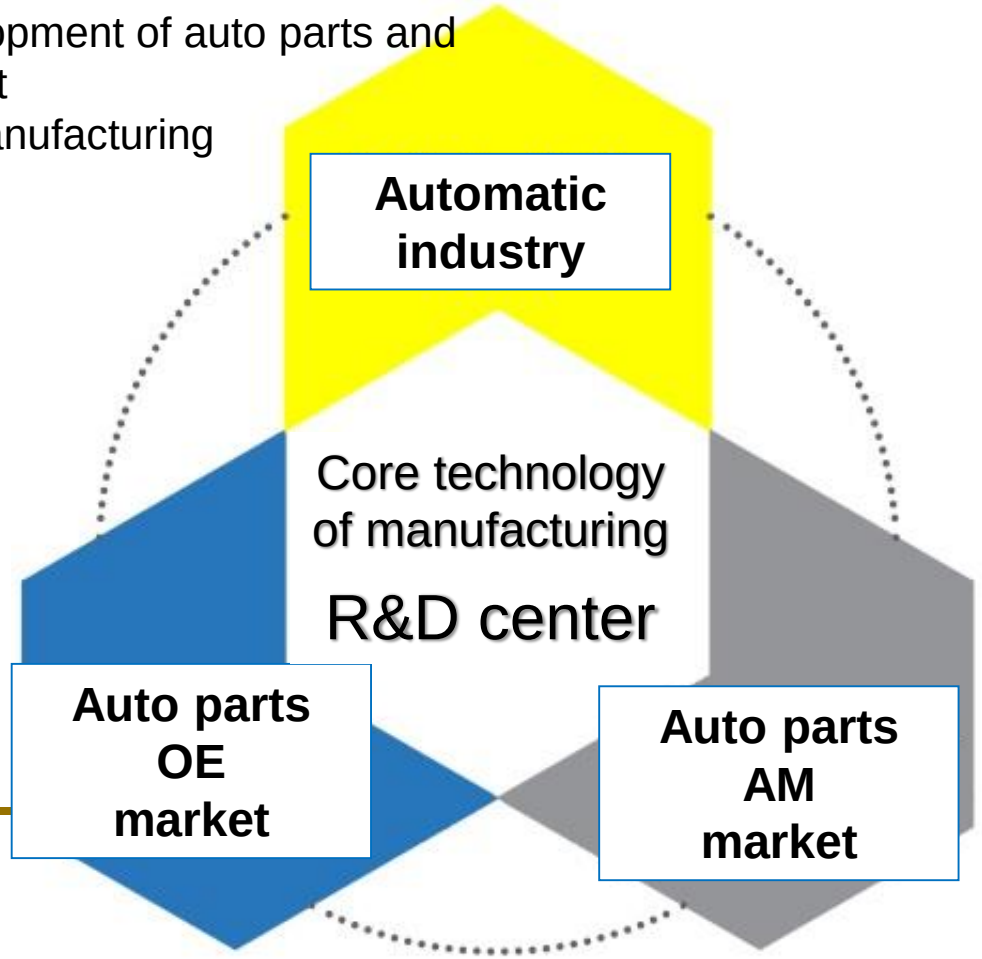


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4. R&D center profile

R&D area layout and position

Independent research and development of auto parts and automation / intelligent equipment
Master the core technology of manufacturing



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5 Competitive Advantages





5. Competitive Advantages

1. Capable of developing plastic materials.
2. Automation of key processes.
3. Have the ability to develop mold and design automatic facility
4. Adequate product types to meet customer needs.
5. The cumulative number of mold developments has been scaled, and the industry has a high barrier to entry.
6. Diversification of operations and expanding market presence

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5. Competitive Advantages



Production technology:

1. Injection technology
2. Coating technology
3. Chroming technology
4. Mold technology
5. Automated design technology

Management technology:

1. Production management
2. Fast delivery management
3. Supply chain management

Marketing:

1. Customer development
2. Shipping management
3. Customer relationship management

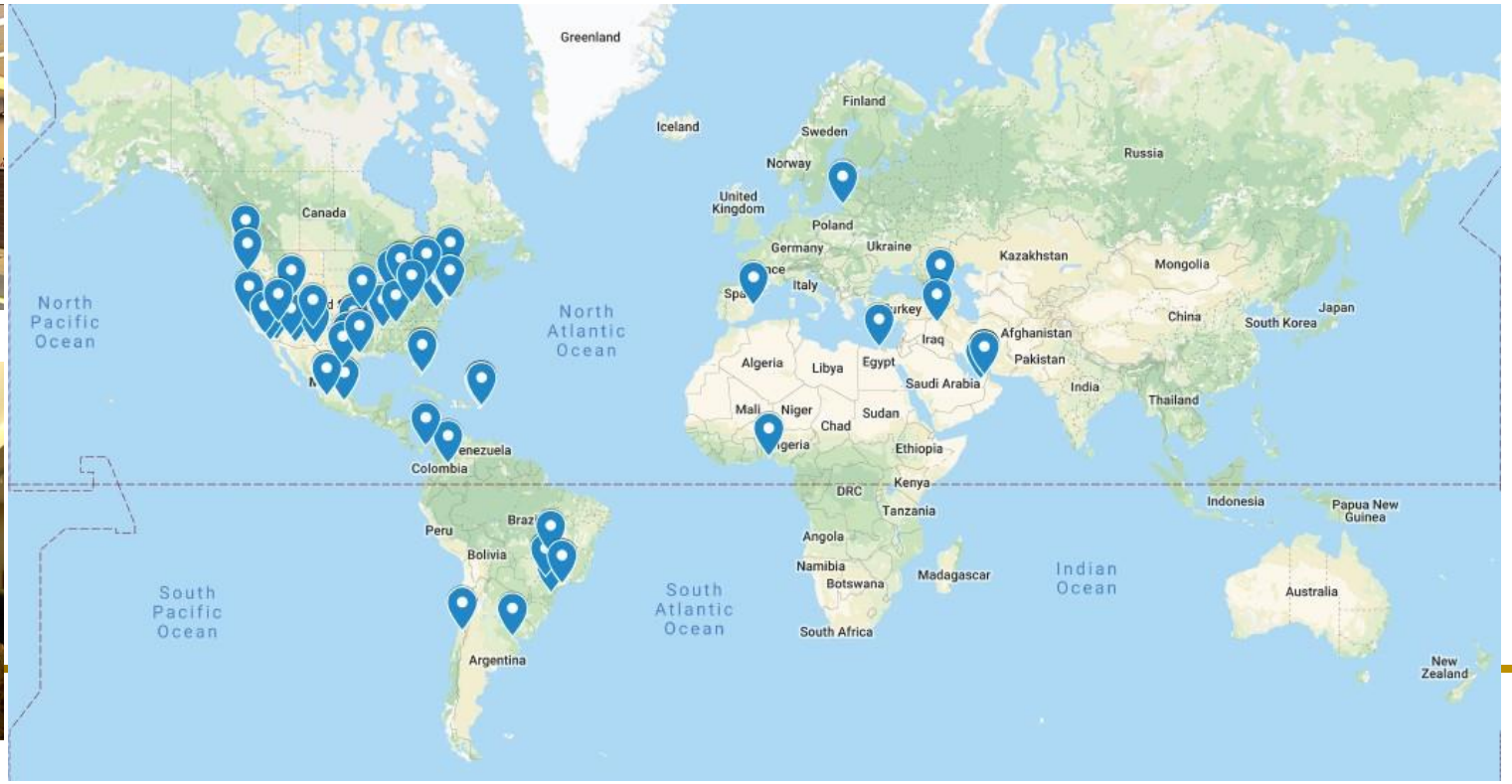
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5. Competitive Advantages

Global marketing team & import partners







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6 Expanding Strategies

1. Optimize Producing Process

2. Reduce Transport Manpower

3. Environment Maintenance Meets Global Trends.

4.Improve Packaging Efficiency

5.Established development center - develop manufacture core technologies

6.Expanding strategies

1.Optimize Producing Process

- laser cutting & automatic packing machine

2. Reduce manpower

- Automated warehousing, saving labor and improving efficiency

3.Global environmental trends

- waterborne painting process
- Build sewage treatment plant

4.Saving Cost

- Self made high strength woven bag
- Process optimization.

5.Automation Production & intelligence equipment

- Master the core technology of manufacturing







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7.Future Plan – Goal and Vision

1. **Y.C.C.** Become one of the major suppliers in global automotive parts (AM & OE) market.

2. **Y.C.C.** Being the best choice of every customer.



Your Customers' best Choice

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Q & A

Thank you